



# CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES

COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012





## REPORT OF INDEPENDENT AUDITORS

The Boards of Directors  
Central Florida Educational Foundation, Inc. and Affiliates  
Altamonte Springs, Florida

We have audited the accompanying combined and consolidated financial statements of Central Florida Educational Foundation, Inc. and Affiliates (collectively referred to herein as "the Organization"), which comprise the combined and consolidated statements of financial position as of December 31, 2013 and 2012, and the related combined and consolidated statements of activities and cash flows for the years then ended, and the related notes to the combined and consolidated financial statements.

### ***Management's Responsibility for the Combined and Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of these combined and consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditors' Responsibility***

Our responsibility is to express an opinion on these combined and consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined and consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the combined and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the combined and consolidated financial statements referred to above present fairly, in all material respects, the combined and consolidated financial position of Central Florida Educational Foundation, Inc. and Affiliates as of December 31, 2013 and 2012, the combined and consolidated changes in its net assets, and its combined and consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Batts Morrison Wales & Lee, P.A.*

BATTS MORRISON WALES & LEE, P.A.

Orlando, Florida  
June 18, 2014

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**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 COMBINED AND CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

<b>ASSETS</b>		December 31,	
		2013	2012
<b>ASSETS</b>			
Cash and cash equivalents		\$ 2,229,565	\$ 1,019,796
Property and equipment, net		2,875,731	2,865,707
Broadcast licenses, net		4,362,299	4,362,299
Other assets		45,966	46,433
<b>Total assets</b>		<b>\$ 9,513,561</b>	<b>\$ 8,294,235</b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>LIABILITIES</b>			
Accounts payable and accrued expenses		\$ 37,886	\$ 32,688
Unearned revenue		85,000	19,452
<b>Total liabilities</b>		<b>122,886</b>	<b>52,140</b>
<b>NET ASSETS</b>			
Unrestricted		9,348,999	8,200,419
Temporarily restricted		41,676	41,676
<b>Total net assets</b>		<b>9,390,675</b>	<b>8,242,095</b>
<b>Total liabilities and net assets</b>		<b>\$ 9,513,561</b>	<b>\$ 8,294,235</b>

The Accompanying Notes are an Integral  
 Part of These Combined and Consolidated Financial Statements

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
**COMBINED AND CONSOLIDATED STATEMENTS OF ACTIVITIES**

	For The Years Ended	
	December 31,	
	<u>2013</u>	<u>2012</u>
<b>CHANGE IN UNRESTRICTED NET ASSETS</b>		
Public support and revenue:		
Contributions	\$ 3,747,144	\$ 3,808,477
Sponsorship revenue	896,862	459,448
Rental income	361,087	287,000
Concert, event, and other income	<u>12,278</u>	<u>28,254</u>
Total public support and revenue	<u>5,017,371</u>	<u>4,583,179</u>
Expenses:		
Program activities	<u>3,235,435</u>	<u>2,976,409</u>
Supporting activities:		
General and administrative	508,954	506,687
Fundraising	<u>124,402</u>	<u>99,991</u>
Total supporting activities	<u>633,356</u>	<u>606,678</u>
Total expenses	<u>3,868,791</u>	<u>3,583,087</u>
<b>CHANGE IN UNRESTRICTED NET ASSETS</b>	<b>1,148,580</b>	<b>1,000,092</b>
<b>NET ASSETS - Beginning of year</b>	<b><u>8,242,095</u></b>	<b><u>7,242,003</u></b>
<b>NET ASSETS - End of year</b>	<b><u>\$ 9,390,675</u></b>	<b><u>\$ 8,242,095</u></b>

The Accompanying Notes are an Integral  
Part of These Combined and Consolidated Financial Statements

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
**COMBINED AND CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For The Years Ended	
	December 31,	
	2013	2012
<b>OPERATING CASH FLOWS</b>		
Cash received from contributors	\$ 3,747,144	\$ 3,808,477
Cash received from sponsorships, rent, concerts, events, and other activities	1,335,775	670,454
Cash paid for operating activities and costs	(3,696,138)	(3,497,727)
<b>Net operating cash flows</b>	<b>1,386,781</b>	<b>981,204</b>
<b>INVESTING CASH FLOWS</b>		
Change in cash held by trustees	—	1,025,000
Purchases of and improvements to property and equipment	(177,012)	(1,731,160)
<b>Net investing cash flows</b>	<b>(177,012)</b>	<b>(706,160)</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>1,209,769</b>	<b>275,044</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of year</b>	<b>1,019,796</b>	<b>744,752</b>
<b>CASH AND CASH EQUIVALENTS - End of year</b>	<b>\$ 2,229,565</b>	<b>\$ 1,019,796</b>
<b>RECONCILIATION OF CHANGE IN NET ASSETS TO NET OPERATING CASH FLOWS</b>		
Change in net assets	\$ 1,148,580	\$ 1,000,092
Adjustments to reconcile change in net assets to net operating cash flows:		
Depreciation	166,988	141,931
Change in other assets	467	(16,256)
Change in accounts payable and accrued expenses	5,198	(40,315)
Change in unearned revenue	65,548	(104,248)
<b>Net operating cash flows</b>	<b>\$ 1,386,781</b>	<b>\$ 981,204</b>

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE A – NATURE OF ACTIVITIES**

Central Florida Educational Foundation, Inc. (“CFEF”) is a not-for-profit Florida corporation. During a previous year, CFEF transferred its operating assets and operating activities to Z Ministries, Inc. d/b/a Z88.3 (“Z Ministries”) in accordance with a corporate restructure. CFEF retained the broadcast license rights. Z Ministries, Inc. is a not-for-profit Florida corporation. CFEF and Z Ministries are dedicated to promoting the Christian life by playing positive Christian music, expounding Christian beliefs, and promoting edifying activities twenty-four hours per day. CFEF and Z Ministries serve to uplift the body of Christ and be a light for the lost by sharing the saving knowledge of Jesus Christ. Z Ministries broadcasts to substantially all of Central Florida and is based in Altamonte Springs, Florida. The accompanying combined and consolidated financial statements include the accounts of CFEF and Z Ministries which have common boards of directors and operate under common management.

In conformity with accounting principles generally accepted in the United States, the combined and consolidated financial statements of the Organization also include the accounts of the following organizations, which are separate legal entities:

- Event Ministries, Inc. (“EM”) is a not-for-profit Florida corporation, whose purposes and activities include the operation of Christian musical concerts and special events related to the broadcasting of Z Ministries. EM carries out its purposes primarily by pursuing and organizing Christian music events. CFEF has the authority to appoint members of EM’s governing body.
- Easter Sunrise Service, Inc. (“ESS”) is a not-for-profit Florida corporation, whose purposes and activities include advancing the Christian faith through an annual Easter worship service. ESS shares a common board of directors and operates under common management with CFEF, Z Ministries, and CMS.
- Charitable Ministry Support, Inc. (“CMS”) is a not-for-profit Florida corporation, whose purpose is to operate for the benefit of and to perform the functions of Z Ministries. CMS shares a common board of directors and operates under common management with CFEF, Z Ministries, and ESS.

All significant interorganization balances and transactions have been eliminated in combination and consolidation.

**NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Cash and cash equivalents**

The Organization considers investment instruments purchased or donated with original maturities of three months or less to be cash equivalents.

**Property and equipment**

Property and equipment are stated at cost, if purchased, or estimated fair value on the date of donation, if donated. Depreciation is provided using either a straight line or an accelerated method over the estimated useful lives of the related assets.

**Broadcast licenses**

The Organization considers its broadcast licenses to be intangible assets with indefinite useful lives. Accordingly, the broadcast licenses are not subject to amortization. Management periodically assesses the carrying values of the broadcast licenses for impairment and adjusts the carrying value accordingly.

**Unearned revenue**

Unearned revenue consists primarily of sponsorship fees collected in advance of the related airtime.

**Temporarily restricted net assets**

Temporarily restricted net assets were restricted for the purchase of a vehicle.

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Income taxes**

Each organization is exempt from federal income tax as an organization described in Section 501(c)(3) of the Internal Revenue Code and from state income tax pursuant to Florida law. The organizations are further classified as public charities and not private foundations for federal tax purposes. The organizations have not incurred any unrelated business income taxes. As a result, no income tax provision or liability has been provided for in the accompanying combined and consolidated financial statements. The organizations have not taken any material uncertain tax positions for which the associated tax benefits may not be recognized under accounting principles generally accepted in the United States of America. Federal and state tax authorities may generally examine the organizations' income tax positions or (if applicable) returns for periods of approximately three to six years.

**Use of estimates**

Management uses estimates and assumptions in preparing these combined and consolidated financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Significant estimates used in preparing these combined and consolidated financial statements include those used in determining the useful lives of property and equipment and the carrying value of the broadcast licenses. Actual results could differ from the estimates.

**Subsequent events**

The Organization has evaluated for possible financial reporting and disclosure subsequent events through June 18, 2014, the date as of which the combined and consolidated financial statements were available to be issued.

**NOTE C – CONCENTRATION OF CREDIT RISK**

Each organization maintains its cash and cash equivalents in deposit accounts which may not be federally insured, may exceed federally insured limits, or may be insured by an entity other than an agency of the federal government. The organizations have not experienced any losses in such accounts, and believe they are not exposed to any significant credit risk related to cash and cash equivalents.

**NOTE D – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following:

<u>Category</u>	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Land	\$ 1,298,435	\$ 1,298,435
Buildings and improvements	1,634,917	1,584,950
Broadcasting equipment	1,549,130	1,427,540
Office equipment	236,089	233,638
Vehicles	<u>40,812</u>	<u>40,812</u>
Total property and equipment	4,759,383	4,585,375
Less: Accumulated depreciation	<u>(1,883,652)</u>	<u>(1,719,668)</u>
Net property and equipment	<u>\$ 2,875,731</u>	<u>\$ 2,865,707</u>

Depreciation expense amounted to \$166,988 and \$141,931 during 2013 and 2012, respectively.

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE E – BROADCAST LICENSES**

CFEF has purchased the broadcast license rights for various non-commercial radio broadcast licenses and construction permits, granted by the Federal Communications Commission (“the FCC”). As of December 31, 2013 and 2012, the carrying amount of all broadcast licenses was \$4,362,299. During a prior year, CFEF changed its assessment as to whether its broadcast licenses have finite or indefinite lives in accordance with accounting principles generally accepted in the United States, concluding that the licenses have indefinite lives. This change in accounting estimate was accounted for on a prospective basis. Accordingly, the net book value at the time of the change became the carrying amount of the licenses, which are no longer subject to amortization. The Organization’s future cash flows could be materially impacted by CFEF’s ability to extend or renew agreements related to its broadcast licenses.

**NOTE F – ADVERTISING COSTS**

Z Ministries uses advertising to promote its programs among the audiences it serves. Advertising costs are expensed as incurred. During 2013 and 2012, Z Ministries incurred advertising costs of approximately \$401,000 and \$502,000, respectively. Such amounts are included in “program activities” expense in the accompanying combined and consolidated statements of activities.

**NOTE G – LEASES**

CFEF, Z Ministries, and CMS lease tower and office space to several companies under non-cancelable operating leases. Following is a schedule by year of future minimum rentals to be received under the leases at December 31, 2013:

<u>Year Ending December 31,</u>			
2014	\$	313,000	
2015		129,000	
2016		113,000	
2017		118,000	
2018		124,000	
Thereafter		<u>857,000</u>	
Total	\$	<u>1,654,000</u>	

**NOTE H – RETIREMENT PLAN**

The Organization offers a SIMPLE IRA retirement plan (“the Plan”) covering all employees. Employees may make tax-deferred contributions to the plan. The Organization provides a matching contribution in an amount up to 3% of participant compensation. Total employer contributions made by the Organization to the Plan during 2013 and 2012 were approximately \$45,000 and \$43,000, respectively.

**NOTE I – COMMITMENTS**

During 2013, CFEF entered into a non-revolving line of credit with a bank up to \$1,190,000 for operating needs. The line of credit bears interest at 3.75% per annum. The interest rate adjusts at certain dates as described in the agreement. The line of credit requires monthly payments of interest only until August 2014. Monthly payments of principal and interest begin September 2014 and continue through maturity in February 2018. The line of credit is secured by a mortgage on certain property and contains certain financial and other covenants, the most restrictive of which requires CFEF to maintain a minimum debt service coverage ratio as defined in the agreement. As of December 31, 2013, there were no amounts outstanding under this line of credit.



**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE 1 – COMMITMENTS (Continued)**

During 2013, CMS entered into an agreement to purchase land and a broadcasting tower. Subsequent to year end, CMS acquired the land and broadcasting tower for \$346,000.