



CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC.  
AND AFFILIATES

COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010





## INDEPENDENT AUDITORS' REPORT

The Boards of Directors  
Central Florida Educational Foundation, Inc. and Affiliates  
Altamonte Springs, Florida

We have audited the accompanying combined and consolidated statements of financial position of Central Florida Educational Foundation, Inc. and Affiliates (collectively referred to herein as "the Organization") as of December 31, 2011 and 2010, and the related combined and consolidated statements of activities and cash flows for the years then ended. These combined and consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these combined and consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined and consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the combined and consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined and consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the combined and consolidated financial statements referred to above present fairly, in all material respects, the combined and consolidated financial position of Central Florida Educational Foundation, Inc. and Affiliates as of December 31, 2011 and 2010, the combined and consolidated changes in its net assets and its combined and consolidated cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

*Batts Morrison Wales & Lee, P.A.*

BATTS MORRISON WALES & LEE, P.A.

Orlando, Florida

August 6, 2012

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CERTIFIED PUBLIC ACCOUNTANTS

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 COMBINED AND CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

<b>ASSETS</b>		December 31,	
		2011	2010
<b>ASSETS</b>			
Cash and cash equivalents		\$ 744,752	\$ 1,151,943
Cash held by trustees		1,025,000	—
Property and equipment, net		1,276,478	1,235,007
Broadcast licenses, net		4,362,299	4,362,299
Other assets		30,177	27,196
<b>Total assets</b>		<b>\$ 7,438,706</b>	<b>\$ 6,776,445</b>
<b>LIABILITIES AND NET ASSETS</b>			
<b>LIABILITIES</b>			
Accounts payable and accrued expenses		\$ 73,003	\$ 67,101
Unearned revenue		123,700	29,095
<b>Total liabilities</b>		<b>196,703</b>	<b>96,196</b>
<b>NET ASSETS</b>			
Unrestricted		7,200,327	6,609,990
Temporarily restricted		41,676	70,259
<b>Total net assets</b>		<b>7,242,003</b>	<b>6,680,249</b>
<b>Total liabilities and net assets</b>		<b>\$ 7,438,706</b>	<b>\$ 6,776,445</b>

The Accompanying Notes are an Integral  
 Part of These Combined and Consolidated Financial Statements

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 COMBINED AND CONSOLIDATED STATEMENTS OF ACTIVITIES

	For The Years Ended	
	December 31,	
	<u>2011</u>	<u>2010</u>
<b>CHANGE IN UNRESTRICTED NET ASSETS</b>		
Public support and revenue:		
Contributions	\$ 3,491,668	\$ 3,273,870
Sponsorship revenue	428,895	416,251
Rental income	57,000	49,000
Concert, event and other income	<u>7,376</u>	<u>9,546</u>
Total public support and revenue	3,984,939	3,748,667
Net assets released from restrictions:		
Satisfaction of use restrictions	<u>28,583</u>	<u>—</u>
Total public support and revenue and net assets released from restrictions	<u>4,013,522</u>	<u>3,748,667</u>
Expenses:		
Program activities	<u>2,804,456</u>	<u>2,698,203</u>
Supporting activities:		
General and administrative	523,797	515,186
Fundraising	<u>94,932</u>	<u>90,325</u>
Total supporting activities	<u>618,729</u>	<u>605,511</u>
Total expenses	<u>3,423,185</u>	<u>3,303,714</u>
<b>Change in unrestricted net assets</b>	<u><b>590,337</b></u>	<u><b>444,953</b></u>
<b>CHANGE IN TEMPORARILY RESTRICTED NET ASSETS</b>		
Net assets released from restrictions	<u>(28,583)</u>	<u>—</u>
<b>Change in temporarily restricted net assets</b>	<u><b>(28,583)</b></u>	<u><b>—</b></u>
<b>CHANGE IN NET ASSETS</b>	<b>561,754</b>	<b>444,953</b>
<b>NET ASSETS - Beginning of year</b>	<u><b>6,680,249</b></u>	<u><b>6,235,296</b></u>
<b>NET ASSETS - End of year</b>	<u><u><b>\$ 7,242,003</b></u></u>	<u><u><b>\$ 6,680,249</b></u></u>

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**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
**COMBINED AND CONSOLIDATED STATEMENTS OF CASH FLOWS**

	For The Years Ended	
	December 31,	
	2011	2010
<b>OPERATING CASH FLOWS</b>		
Cash received from contributors	\$ 3,491,668	\$ 3,273,870
Cash received from sponsorships, rent, concerts, events and other activities	587,876	462,246
Cash paid for operating activities and costs	(3,293,722)	(3,104,574)
Interest paid	—	(48,996)
<b>Net operating cash flows</b>	<b>785,822</b>	<b>582,546</b>
<b>INVESTING CASH FLOWS</b>		
Change in cash held by trustees	(1,025,000)	—
Purchases of and improvements to property and equipment	(168,013)	(125,041)
<b>Net investing cash flows</b>	<b>(1,193,013)</b>	<b>(125,041)</b>
<b>FINANCING CASH FLOWS</b>		
Repayments of note payable	—	(955,786)
<b>Net financing cash flows</b>	<b>—</b>	<b>(955,786)</b>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(407,191)</b>	<b>(498,281)</b>
<b>CASH AND CASH EQUIVALENTS - Beginning of year</b>	<b>1,151,943</b>	<b>1,650,224</b>
<b>CASH AND CASH EQUIVALENTS - End of year</b>	<b>\$ 744,752</b>	<b>\$ 1,151,943</b>
<b>RECONCILIATION OF CHANGE IN NET ASSETS TO NET OPERATING CASH FLOWS</b>		
Change in net assets	\$ 561,754	\$ 444,953
Adjustments to reconcile change in net assets to net operating cash flows:		
Depreciation	126,542	147,442
Change in other assets	(2,981)	(8,201)
Change in accounts payable and accrued expenses	5,902	10,903
Change in unearned revenue	94,605	(12,551)
<b>Net operating cash flows</b>	<b>\$ 785,822</b>	<b>\$ 582,546</b>

The Accompanying Notes are an Integral  
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**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE A – NATURE OF ACTIVITIES**

Central Florida Educational Foundation, Inc. (“CFEF”) is a not-for-profit Florida corporation. During 2010, CFEF transferred its operating assets and operating activities to Z Ministries, Inc. d/b/a Z88.3 (“Z Ministries”) in accordance with a corporate restructure. CFEF retained the broadcast license rights. Z Ministries, Inc. is a not-for-profit Florida corporation. CFEF and Z Ministries are dedicated to promoting the Christian life by playing positive Christian music, expounding Christian beliefs and promoting edifying activities twenty-four hours per day. CFEF and Z Ministries serve to uplift the body of Christ and be a light for the lost by sharing the saving knowledge of Jesus Christ. Z Ministries broadcasts to substantially all of Central Florida and is based in Altamonte Springs, Florida. The accompanying combined and consolidated financial statements include the accounts of CFEF and Z Ministries which have common boards of directors and operate under common management.

In conformity with accounting principles generally accepted in the United States, the combined and consolidated financial statements of the Organization also include the accounts of the following organizations, which are separate legal entities:

- Event Ministries, Inc. (“EM”) is a not-for-profit Florida corporation, whose purposes and activities include the operation of Christian musical concerts and special events related to the broadcasting of Z Ministries. EM carries out its purposes primarily by pursuing and organizing Christian music events. CFEF controls the appointment of EM’s board of directors.
- Easter Sunrise Service, Inc. (“ESS”) is a not-for-profit Florida corporation, whose purposes and activities include advancing the Christian faith through an annual Easter worship service. ESS shares a common board of directors and operates under common management with CFEF, Z Ministries and CMS.
- Charitable Ministry Support, Inc. (“CMS”) is a not-for-profit Florida corporation, whose purpose is to operate for the benefit of and to perform the functions of Z Ministries. CMS shares a common board of directors and operates under common management with CFEF, Z Ministries and ESS.

All significant interorganization balances and transactions have been eliminated in combination and consolidation.

**NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Restricted and unrestricted revenue and support**

Contributions received are recorded as unrestricted or temporarily restricted support, depending on the existence and/or nature of any donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined and consolidated statements of activities as “net assets released from restrictions.”

**Cash and cash equivalents**

The Organization considers investment instruments purchased or donated with original maturities of three months or less to be cash equivalents.

**Cash held by trustees**

Cash held by trustees is held in escrow at December 31, 2011 for the future purchase of a broadcasting tower. Subsequent to December 31, 2011, CMS purchased land and a broadcasting tower for \$1,500,000.

**Property and equipment**

Property and equipment are stated at cost, if purchased, or estimated fair value on the date of donation, if donated. Depreciation is provided using either a straight line or an accelerated method over the estimated useful lives of the related assets.

**Unearned revenue**

Unearned revenue consists primarily of sponsorship fees collected in advance of the related airtime.

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
 NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE B – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Temporarily restricted net assets**

Temporarily restricted net assets as of December 31, 2011 and 2010, were restricted for the purchase of a vehicle.

**Income taxes**

CFEF, Z Ministries, EM, ESS and CMS are exempt from federal income tax as organizations described in Section 501(c)(3) of the Internal Revenue Code and from state income tax pursuant to Florida law. The organizations are further classified as public charities and not private foundations for federal tax purposes. The organizations have not incurred any unrelated business income taxes. As a result, no income tax provision or liability has been provided for in the accompanying combined and consolidated financial statements. The organizations have not taken any material uncertain tax positions for which the associated tax benefits may not be recognized under accounting principles generally accepted in the United States of America. Federal and state tax authorities may generally examine the organizations' income tax positions or (if applicable) returns for periods of approximately three to six years.

**Use of estimates**

Management uses estimates and assumptions in preparing these combined and consolidated financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Significant estimates used in preparing these combined and consolidated financial statements include those used in determining the useful lives of property and equipment and the determination of the useful lives of broadcast licenses. Actual results could differ from the estimates.

**NOTE C – CONCENTRATION OF CREDIT RISK**

CFEF, Z Ministries, EM, ESS and CMS maintain their cash and cash equivalents in deposit and escrow accounts which may not be federally insured, may exceed federally insured limits, or may be insured by an entity other than an agency of the federal government. The organizations have not experienced any losses in such accounts, and believe they are not exposed to any significant credit risk related to cash and cash equivalents.

**NOTE D – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following:

<u>Category</u>	<u>December 31,</u>	
	<u>2011</u>	<u>2010</u>
Land	\$ 250,000	\$ 250,000
Buildings and improvements	1,129,902	1,086,700
Broadcasting equipment	1,252,420	1,171,280
Office equipment	234,205	234,205
Vehicles	<u>40,812</u>	<u>12,229</u>
Total property and equipment	2,907,339	2,754,414
Less: Accumulated depreciation and amortization	<u>(1,630,861)</u>	<u>(1,519,407)</u>
Net property and equipment	<u>\$ 1,276,478</u>	<u>\$ 1,235,007</u>

Depreciation expense on property and equipment amounted to \$126,542 and \$147,442 during 2011 and 2010, respectively.

**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE E – BROADCAST LICENSES**

CFEF has purchased the broadcast license rights for various non-commercial radio broadcast licenses and construction permits, granted by the Federal Communications Commission (“the FCC”). As of December 31, 2011 and 2010, the carrying amount of all broadcast licenses was \$4,362,299. During a prior year, CFEF changed its assessment as to whether its broadcast licenses have finite or indefinite lives in accordance with accounting principles generally accepted in the United States, concluding that the licenses have indefinite lives. This change in accounting estimate was accounted for on a prospective basis. Accordingly, the net book value at the time of the change became the carrying amount of the licenses, which are no longer subject to amortization. The Organization’s future cash flows could be materially impacted by CFEF’s ability to extend or renew agreements related to its broadcast licenses.

**NOTE F – NOTE PAYABLE**

During 2008, CFEF entered into a \$1,000,000 note payable to a financial institution to fund a certain broadcast license acquisition. The note was secured by a mortgage agreement and an assignment of rents on certain real property. The note was payable in monthly installments of approximately \$9,000, including interest at a fixed rate of 7.35% per annum. The outstanding balance of the note was paid during 2010.

During 2010, CFEF incurred interest expense of \$48,996.

**NOTE G – ADVERTISING COSTS**

CFEF and Z Ministries use advertising to promote their programs among the audiences they serve. Advertising costs are expensed as incurred. During 2011 and 2010, CFEF and Z Ministries incurred total advertising costs of approximately \$517,000 and \$480,000, respectively. Such amounts are included in “program activities” expense in the accompanying combined and consolidated statements of activities.

**NOTE H – OPERATING LEASES**

The Organization leases tower space under operating lease agreements. Rent expense related to such leases was approximately \$47,000 and \$46,000 for 2011 and 2010, respectively.

Future minimum rental payments under noncancellable operating leases are approximately as follows:

<u>Year Ending</u> <u>December 31,</u>	
2012	\$ 41,000
2013	41,000
2014	41,000
2015	32,000
2016	<u>13,000</u>
Total	<u>\$ 168,000</u>

**NOTE I – COMMITMENTS**

As of December 31, 2011, Z Ministries was obligated under various noncancellable contracts for advertising and promotions in the approximate amount of \$170,000.



**CENTRAL FLORIDA EDUCATIONAL FOUNDATION, INC. AND AFFILIATES**  
NOTES TO COMBINED AND CONSOLIDATED FINANCIAL STATEMENTS

**NOTE I - SUBSEQUENT EVENTS**

Subsequent to December 31, 2011, CMS purchased land and a broadcasting tower for \$1,500,000.

The Organization has evaluated for possible financial reporting and disclosure subsequent events through August 6, 2012, the date as of which the combined and consolidated financial statements were available to be issued.